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8	UNITED STATES DISTRICT COURT	
9	EASTERN DISTRICT OF CALIFORNIA	
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12	MARCUS SHOALS, SR., an	NO. 2:18-cv-2355 WBS EFB
13	individual,	
14	Plaintiff,	MEMORANDUM AND ORDER
15	ν.	
16	OWENS & MINOR DISTRIBUTION, INC., a corporation;	
17	STAFFMARK HOLDINGS, INC., a corporation; STAFFMARK	
18	INVESTMENT, LLC, a limited liability company; JOHN	
19	CLINE, an individual; and DOES 1 through 50, inclusive,	
20	Defendant.	
21		
22	00000	
23	Plaintiff Marcus Shoals, Sr. brought this action	
24	against defendants Owens & Minor Distribution, Inc. ("Owens &	
25	Minor"), Staffmark Holdings, Inc. ("Staffmark Holdings"),	
26	Staffmark Investment, LLC ("Staffmark Investment"), John Cline,	
27	and Does 1 through 50, alleging violations of federal and	
28	California state law arising f	rom plaintiff's use of Staffmark 1

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Investment's staffing services and subsequent employment with Owens & Minor. Defendants now move to compel arbitration and to stay proceedings pending arbitration. (Docket No. 12.)
Plaintiff moves to remand this case back to state court. (Docket No. 16.)¹

6 I. Factual and Procedural Background

7 Plaintiff Marcus Shoals, Sr., an African-American male, interviewed with defendant Owens & Minor for a permanent driving 8 position in January 2014. (First Am. Compl. ("FAC") ¶ 15 (Docket 9 10 No. 1).) After the interview, Owens & Minor directed plaintiff 11 to seek employment with it through a staffing agency. (Id.) 12 Plaintiff then applied to work for Owens & Minor through 13 Staffmark Investment. (Id. ¶ 16.) Plaintiff received a 14 contingent job offer from Staffmark Investment on the condition 15 that plaintiff complete necessary paperwork as part of an electronic onboarding process. (Decl. of Suzanne Perry ("Perry 16 17 Decl.") ¶ 12 (Docket No. 12-2).) As part of the onboarding 18 process, plaintiff initialed an arbitration agreement.² (Decl.

¹ Because plaintiff does not oppose defendants' Request for Judicial Notice (Docket No. 13) and the court finds the material in the Request to be properly subject to judicial notice, the court hereby GRANTS the Request.
The court will not render a decision on defendants'

The court will not render a decision on defendants' Objections to plaintiff's declarations (Docket Nos. 26 & 27), as the statements defendants object to do not bear on the conclusions in this order. <u>See Mayes v. Kaiser Found. Hosps.</u>, No. 2:12-CV-1726 KJM EFB, 2014 WL 2506195, at *2 (E.D. Cal. June 3, 2014) ("[T]he court will resolve [] objections only to the extent it finds the disputed evidence has any bearing on the issues before it." (citation omitted)).

^{27 &}lt;sup>2</sup> The relevant parties to the arbitration agreement include Staffmark Investment, Staffmark Holdings, and plaintiff.
28 (See Exhibit D, CA Standard Arbitration Agreement ("Arbitration

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of Emily Giltner ¶¶ 30-32 (Docket No. 12-3); Perry Decl. ¶¶ 18, 19, 27-31.) An account manager at Staffmark Investment verified that plaintiff completed and/or signed all paperwork in his job offer packet, including the arbitration agreement. (Decl. of Janeth Contreras ("Contreras Decl.") ¶¶ 13-15 (Docket No. 12-4).)

Following completion and review of these onboarding 6 7 documents, Staffmark Investment hired plaintiff effective January 17, 2014. (Perry Decl. ¶ 12.) Soon thereafter, Staffmark 8 9 Investment placed plaintiff on a temporary work assignment at 10 Owens & Minor as a commercial truck driver. (Contreras Decl. ¶ 11 26.) Plaintiff alleges that during his employment, his supervisor, John Cline, consistently subjected him to unwelcome 12 13 comments and conduct based on his race. (FAC ¶ 18.) Plaintiff further alleges that Owens & Minor and Staffmark Investment 14 15 refused to do anything about his complaints about racist remarks 16 and inappropriate conduct in the workplace. (FAC $\P\P$ 19-22.) 17 Plaintiff also claims that Owens & Minor retaliated against him 18 by subjecting him to continued discrimination and harassment, 19 eventually resulting in his constructive termination as of October 12, 2014. (FAC ¶¶ 22-24.) Plaintiff contends that 20 21 Staffmark Investment subsequently retaliated against him by 22 failing to give him work with other companies. (FAC \P 25.)

On May 29, 2018, plaintiff filed his first complaint in
San Joaquin Superior Court against defendants Owens & Minor,
Staffmark Holdings, Recruit Holdings Co., Ltd, and John Cline,

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27 Agreement") (Docket No. 12-2).) The arbitration agreement also incorporates the JAMS Employment Arbitration Rules ("JAMS Rule(s)") by reference. (Id.)

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alleging the following causes of action: (1) unlawful 1 harassment/hostile environment in violation of California 2 3 Government Code § 12940(j); (2) discrimination in violation of the Fair Employment and Housing Act; (3) retaliation for opposing 4 discrimination in violation of California Government Code § 5 12940(h); (4) failure to prevent discrimination and harassment in 6 7 violation of California Government Code § 12940(k); (5) wrongful constructive termination; and (6) intentional infliction of 8 emotional distress. (Docket No. 1.) Plaintiff amended his 9 10 complaint on June 6, 2018, adding claims for unlawful 11 harassment/hostile environment, discrimination, and retaliation all under Title VII of the Civil Rights Act of 1964.³ (Docket 12 13 Nos. 1 & 13.)

Defendants removed this action to this court on August 29, 2018. Plaintiff moves to remand this action back to state court, while defendants seek to compel arbitration and stay proceedings.

18 II. Motion to Remand

19 "[A]ny civil action brought in a State court of which 20 the district courts of the United States have original 21 jurisdiction, may be removed by the defendant or the defendants, 22 to the district court of the United States for the district . . . 23 where such action is pending." 28 U.S.C. § 1441(a). However, if 24 "it appears that the district court lacks subject matter 25 jurisdiction, the case shall be remanded." 28 U.S.C. § 1447(c).

26 ³ Plaintiff did not reallege his claims for wrongful 27 constructive termination and intentional infliction of emotional distress. Plaintiff also removed defendant Recruits Holdings 28 Co., Ltd and added defendant Staffmark Investment.

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1 On a motion to remand, the defendant bears the burden of showing 2 by a preponderance of the evidence that federal jurisdiction is 3 appropriate. <u>Geographic Expeditions, Inc. v. Estate of Lhotka</u>, 4 599 F.3d 1102, 1107 (9th Cir. 2010) (internal citation omitted).

5 Federal courts have "original jurisdiction of all civil actions arising under the Constitution, laws, or treaties of the 6 United States." 28 U.S.C. § 1331. A case "arises under" federal 7 law when federal law creates the cause of action. Merrell Dow 8 9 Pharm. Inc. v. Thompson, 478 U.S. 804, 808 (1986). Plaintiff's 10 complaint satisfies the requirements for federal question 11 jurisdiction because plaintiff alleges multiple causes of action under Title VII. See Arbaugh v. Y&H Corp., 546 U.S. 500, 505 12 13 (2006) ("Title VII surely is a 'la[w] of the United States.""). 14 This court has supplemental jurisdiction over plaintiff's pendent 15 state law claims because those claims arise out of the same 16 "common nucleus of operative facts" as plaintiff's federal law 17 claims. United Mine Workers of Am. v. Gibbs, 383 U.S. 715, 725 18 (1966). Plaintiff's state and federal law claims all stem from 19 the same period of employment with Staffmark Investment and Owens 20 & Minor.

Plaintiff's only argument in favor of remand is that defendants should be estopped from removing this case to federal court because they seek to enforce an arbitration agreement. Plaintiff contends that the arbitration agreement acts as a de facto forum-selection clause that operates as a waiver of defendant's right to remove to federal court.

27 Remand may be appropriate where a forum selection 28 clause clearly and unequivocally waives a party's right of

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removal. See Ferrari, Alvarez, Olsen & Ottoboni v. Home Ins. 1 2 Co., 940 F.2d 550, 554 (9th Cir. 1991). However, plaintiff 3 cannot point to any clear or unequivocal language within any 4 contract between these parties that operates as such a waiver. 5 While the arbitration provision requires JAMS arbitration, it does not follow that defendants waived any statutory right to 6 7 proceed in federal court if this court decides that the arbitration agreement is unenforceable. Absent any provision 8 9 specifying that state courts have exclusive jurisdiction outside 10 of arbitration, defendants retain their right of removal.

11 Accordingly, plaintiff's motion to remand this action12 to the San Joaquin Superior Court will be denied.

13 III. Motion to Compel Arbitration and Stay Proceedings

14

A. Legal Standard

15 The Federal Arbitration Act ("FAA") provides that a written provision in a "contract evidencing a transaction 16 17 involving commerce to settle by arbitration a controversy 18 thereafter arising out of such contract . . . shall be valid, irrevocable, and enforceable, save upon such grounds as exist at 19 law or in equity for the revocation of any contract." 9 U.S.C. § 20 21 2. It permits a "party aggrieved by the alleged failure, 22 neglect, or refusal of another to arbitrate under a written 23 agreement for arbitration [to] petition any United States 24 district court . . . for an order directing that . . . 25 arbitration proceed in the manner provided for in [the] 26 agreement." Id. § 4.

27 "The FAA 'mandates that district courts <u>shall</u> direct 28 the parties to proceed to arbitration on issues as to which an

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arbitration agreement has been signed.'" Kilgore v. KeyBank, 1 2 Nat'l Ass'n, 718 F.3d 1052, 1058 (9th Cir. 2013) (en banc) 3 (quoting Dean Witter Reynolds, Inc. v. Byrd, 470 U.S. 213, 218 (1985)). "The basic role for courts under the FAA is to 4 5 determine '(1) whether a valid agreement to arbitrate exists and, if it does, (2) whether the agreement encompasses the dispute at 6 issue.'" Id. (quoting Chiron Corp. v. Ortho Diagnostic Sys., 7 Inc., 207 F.3d 1126, 1130 (9th Cir. 2000)). "Any doubts about 8 the scope of arbitrable issues, including applicable contract 9 10 defenses, are to be resolved in favor of arbitration." Tompkins 11 v. 23andMe, Inc., 840 F.3d 1016, 1022 (9th Cir. 2016).

12

B. Validity of the Arbitration Agreement

Plaintiff argues that the arbitration agreement is invalid because the arbitration provision in his employment contract is both procedurally and substantively unconscionable.

16

1. <u>Unconscionability</u>

The savings clause of the FAA permits arbitration 17 18 agreements to be invalidated by generally applicable state law 19 contract defenses, such as unconscionability. Poublon v. C.H. Robinson Co., 846 F.3d 1251, 1259 (9th Cir. 2017) (citing AT&T 20 21 Mobility LLC v. Concepcion, 563 U.S. 333, 339 (2011)). Those 22 doctrines cannot be "applied in a fashion that disfavors 23 arbitration." Concepcion, 563 U.S. at 341. Unconscionability under California law remains a valid defense to a petition to 24 25 compel arbitration because it applies equally to arbitration and 26 nonarbitration agreements. See Poublon, 846 F.3d at 1260.

27 Under California law, "the party opposing arbitration28 bears the burden of proving any defense such as

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unconscionability." Pinnacle Museum Tower Ass'n v. Pinnacle Mkt. 1 2 Dev. (US), LLC, 55 Cal. 4th 223, 236 (2012). The party must 3 demonstrate that the contract or a specific clause in the contract is both procedurally and substantively unconscionable. 4 Sanchez v. Valencia Holding Co., 61 Cal. 4th 899, 910 (2015). 5 Procedural and substantive unconscionability do not have to be 6 present to the same degree. Id. Instead, there is a sliding 7 scale where "the more substantively oppressive the contract term, 8 the less evidence of procedural unconscionability is required to 9 10 come to the conclusion that the term is unenforceable, and vice 11 versa." Armendariz v. Found. Health Psychcare Servs., Inc., 24 Cal. 4th 83, 114 (2000). 12

13

a. Procedural Unconscionability

14 Procedural unconscionability focuses on "oppression or surprise due to unequal bargaining power." Pinnacle, 55 Cal. 4th 15 16 at 246. Oppression results from inequality in bargaining power that deprives a party of real negotiation and meaningful choice. 17 18 Grand Prospect Partners, L.P. v. Ross Dress for Less, Inc., 232 19 Cal. App. 4th 1332, 1347-48 (5th Dist. 2015), as modified on 20 denial of reh'q (Feb. 9, 2015). Oppression can be shown by 21 either establishing that the contract is one of adhesion or by 22 pointing to the circumstances surrounding the negotiation and 23 formation of the contract. Id.

Plaintiff presents two arguments for why the contract is procedurally unconscionable. First, he argues that the arbitration agreement is a contract of adhesion. Second, plaintiff contends that Staffmark Investment failed to provide him with a copy of the applicable arbitration rules.

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1	i. <u>Contract of Adhesion</u>
2	Analysis of unconscionability begins with an inquiry
3	into "whether the arbitration agreement is adhesive."
4	Armendariz, 24 Cal. 4th at 113. A contract of adhesion is "a
5	standardized contract, imposed upon the subscribing party without
6	an opportunity to negotiate the terms." Flores v. Transam.
7	HomeFirst, Inc., 93 Cal. App. 4th 846, 853 (1st Dist. 2001). A
8	contract of adhesion is imposed and drafted by the party of
9	superior bargaining strength. <u>Armendariz</u> , 24 Cal. 4th at 113.
10	"The adhesive nature of the contract is sufficient to establish
11	some degree of procedural unconscionability." <u>Sanchez</u> , 61 Cal.
12	4th at 915.
13	Defendants concede that plaintiff was required to sign
14	an arbitration agreement as a condition of employment with
15	Staffmark Investment and that Staffmark Investment had greater
16	bargaining power. (<u>See</u> Defs.' Opp'n to Pl.'s Mot. to Remand at
17	8-10, 18-22). Nevertheless, defendants argue that such a take-
18	it-or-leave-it arbitration agreement remains valid and
19	enforceable under California law.
20	"The California Supreme Court has not adopted a rule
21	that an adhesion contract is per se unconscionable." <u>Poublon</u> ,
22	846 F.3d at 1261 (citing <u>Sanchez</u> , 61 Cal. 4th at 914–15; <u>Morris</u>
23	v. Redwood Empire Bancorp, 128 Cal. App. 4th 1305, 1320 (4th
24	Dist. 2005)). In the employment context, absent any other
25	indication of oppression or surprise, an arbitration provision of
26	a contract of adhesion "`will be enforceable unless the degree of
27	substantive unconscionability is high.'" Id. (quoting Serpa v.
28	<u>California Sur. Investigations, Inc.</u> , 215 Cal. App. 4th 695, 704 9

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1 (2d Dist. 2013)). Therefore, it is insufficient that plaintiff 2 was offered the arbitration agreement on a take-it-or-leave-it 3 basis as he must show additional indicia of unconscionability for 4 the agreement to be unenforceable.

5 Nevertheless, the fact that Staffmark Investment had 6 "overwhelming bargaining power, drafted the contract, and 7 presented it to [plaintiff] on a take-it-or-leave-it basis" is 8 sufficient for this court "to examine the extent of substantive 9 unconscionability." <u>Nagrampa v. MailCoups, Inc.</u>, 469 F.3d 1257, 10 1284 (9th Cir. 2006) (en banc).

11

ii. Failure to Attach Arbitration Rules

The failure to provide a copy of the relevant 12 13 arbitration rules does not give rise to a greater degree of 14 procedural unconscionability. Poublon, 846 F.3d at 1262 (citing 15 Baltazar v. Forever 21, Inc., 62 Cal. 4th 1237, 1246 (2016)). 16 Instead, courts more closely scrutinize the substantive 17 unconscionability of terms, in this case the arbitration rules, 18 that were 'artfully hidden' by incorporating them by reference. 19 Id. (citing Baltazar, 62 Cal. 4th at 1246). It is immaterial to 20 the analysis of procedural unconscionability that plaintiff was 21 not provided with and cannot find the JAMS rules, as parties are 22 generally allowed to incorporate by reference into their contract 23 the terms of another document. Id. (citations omitted). The 24 JAMS rules are freely available online, so the only requirement 25 is that those incorporated rules not be substantively unfair.

Accordingly, the failure to attach the rules governing arbitration does not render the agreement procedurally unconscionable.

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b. Substantive Unconscionability

2 For an arbitration agreement to be substantively 3 unconscionable, California courts have held that the agreement must be "overly harsh," "unduly oppressive," "unreasonably 4 favorable," or "must shock the conscience." Id. at 1261 5 (internal quotation marks and citations omitted). The "central 6 idea" is that the "the unconscionability doctrine is concerned 7 not with a simple old-fashioned bad bargain but with terms that 8 9 are unreasonably favorable to the more powerful party." 10 Baltazar, 62 Cal. 4th at 1244. "Not all one-sided contract 11 provisions are unconscionable." Sanchez, 61 Cal. 4th at 911. 12 Plaintiff argues that the arbitration agreement is 13 substantively unconscionable because (1) it fails to provide for 14 adequate discovery, (2) defendants and their counsel would have 15 an inequitable advantage in arbitration as "repeat players," and 16 (3) it contains an illegal waiver of representative claims 17 brought under the Private Attorney General Act ("PAGA"). 18 i. Limitations on Discovery 19 California law requires that an arbitration agreement 20 provide for discovery that is adequate to litigate the claim(s) 21 at issue. See Armendariz, 24 Cal. 4th at 106. Discovery as 22 broad as that provided in court is not required, so long as 23 minimum standards of fairness apply such that employees can vindicate their public rights. Baxter v. Genworth N. Am. Corp., 24 25 16 Cal. App. 5th 713, 727 (1st Dist. 2017). 26 The JAMS rules, which are incorporated by reference,

28 exchange of non-privileged documents and other information. JAMS

require each party to cooperate in good faith in the voluntary

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Rule 17(a) (Exhibit S (Docket No. 12-5)). JAMS Rule 17(b) entitles each party to take <u>at least</u> one deposition of an opposing party or individual under the opposing party's control. Absent an agreement otherwise, the arbitrator determines the necessity of additional depositions based upon the need for the requested information, the availability of other discovery options, and the burdensomeness of the request. <u>Id.</u>

8 Plaintiff argues that these rules do not allow for sufficient discovery because the form, amount, and frequency of 9 discovery is left solely to the arbitrator's discretion. 10 11 Plaintiff further argues that the fact that each party is limited 12 to one deposition as of right benefits the employer because they 13 typically only take one deposition -- that of the plaintiff 14 employee. On the other hand, the plaintiff employee would need 15 to take several depositions of multiple people involved in the allegedly illegal conduct.⁴ 16

Plaintiff relies on the Fourth District of the
California Courts of Appeal's decision in <u>Fitz v. NCR Corp.</u>, 118
Cal. App 4th 702 (4th Dist. 2004) to argue that these discovery

²⁰ 4 Plaintiff's counsel also contends that she recently experienced the prejudicial effect of an arbitrator's discovery 21 discretion first hand when she witnessed the arbitrator deny all interrogatories and requests to depose employee witnesses on the 22 defendant's witness list. (Decl. of Audrey Priolo ¶ 4 (Docket 23 No. 16-3).) The court notes that counsel's experience was with a different set of arbitration rules, those of American Arbitration 24 Association ("AAA"), and a different pool of potential arbitrators. Regardless, California state courts approve of the 25 AAA's discovery rules. See Roman v. Superior Court, 172 Cal. App. 4th 1462, 1476 (2d Dist. 2009) ("There appears to be no 26 meaningful difference between the scope of discovery approved in Armendariz and that authorized by the AAA employment dispute 27 rules, certainly not the role of the arbitrator in controlling 28 the extent of actual discovery permitted.").

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provisions are inadequate. That court drew on the unique 1 2 characteristics of employment disputes to hold unconscionable 3 discovery provisions that guaranteed only two depositions and no written discovery, with additional discovery permitted only if 4 5 the requesting party could demonstrate compelling need. Id. at 717-18. The court found that the only way an employee could gain 6 7 access to the necessary information to prove his or her claim was to get permission for additional discovery under a standard that 8 9 granted it only where a fair hearing would otherwise be

10 impossible. Id.

11 The provisions at issue in this case are readily distinguishable from those in Fitz. Most courts have found that 12 13 the JAMS rules provide for adequate discovery. Sanchez v. 14 Homebridge Fin. Servs., Inc., No. 1:17-CV-1267 AWI EPG, 2018 WL 15 1392892, at *5 (E.D. Cal. Mar. 20, 2018) (citing relevant cases). 16 Even though these rules limit discovery as of right to only one 17 deposition, the arbitrator has discretion, under the forgiving 18 standard of "reasonable need" and a balancing of interests, to 19 authorize additional discovery. This standard is not nearly as 20 demanding as the one at issue in Fitz. Dotson v. Amgen, Inc., 21 181 Cal. App. 4th 975, 982-83 (2d Dist. 2010) (finding the same); 22 see also Sanchez v. Carmax Auto Superstores California, LLC, 224 23 Cal. App. 4th 398, 404 (2d Dist. 2014) (holding that it was not 24 substantively unconscionable for an arbitrator to grant 25 additional discovery only where it was not unduly burdensome and would not unduly delay the conclusion of arbitration). Courts 26 27 "assume that the arbitrator will operate in a reasonable manner 28 in conformity with the law." Dotson, 181 Cal. App. 4th at 984-

1 85.

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Moreover, the arbitration agreement supplements the 2 3 JAMS rules by further liberalizing discovery. The agreement grants discovery by allowing for reasonable access to documents 4 and witnesses so long as it is necessary to "discovery adequate 5 to investigate the Employment Claim(s)." (Arbitration Agreement 6 7 § 3.6.) See also Poublon, 846 F.3d at 1269 (highlighting approvingly a provision that allowed for additional discovery if 8 it was "sufficient to adequately arbitrate"). Plaintiff has not 9 argued why he would be unable to vindicate his rights in this 10 11 lawsuit under the JAMS rules as supplemented by the arbitration 12 agreement.

Accordingly, any limitations on discovery do not render the arbitration agreement substantively unconscionable.

ii. "Repeat Player" Effect

16 An arbitration provision is substantively 17 unconscionable if it fails to provide for a neutral arbitrator. 18 Armendariz, 24 Cal. 4th at 103. State courts have expressed 19 concerns that that the "repeat player" effect may render some arbitration arrangements biased in favor of large entities that 20 21 frequently appear in arbitration. See id. at 115; Mercuro v. 22 Superior Court, 96 Cal. App. 4th 167, 178 (2d Dist. 2002). 23 Plaintiffs cannot raise the "repeat player effect," however, 24 without producing particularized evidence that would support an 25 unconscionability finding. Nagrampa, 469 F.3d at 1285. The 26 repeat player effect does not render an arbitration agreement unconscionable per se. Mercuro, 96 Cal. App. 4th at 178. 27 28 Here, plaintiff has not put forward any specific

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evidence showing that a JAMS arbitrator is likely to be partial. 1 2 Plaintiff merely argues that the "prospect of repeat business" 3 could tempt the arbitrators to decide the matter in defendants' 4 favor. Courts cannot presume, however, that arbitrators "are 5 ill-equipped to disregard such institutional incentives and rule fairly and equitably," because "the FAA requires that we treat 6 7 arbitration as a coequal forum for dispute resolution." Sandquist v. Lebo Auto., Inc., 1 Cal. 5th 233, 259 (2016) 8 (citations omitted). The assertion that business incentives bias 9 10 JAMS arbitrators to repeat player defendants is inconsistent with 11 this understanding of the FAA.

Furthermore, JAMS Rule 15 contains sufficient 12 13 procedures to ensure that a neutral arbitrator is selected. Τf 14 the parties cannot agree on an arbitrator, JAMS will provide a 15 list of candidates from which each party may strike two or three 16 and rank the remaining candidates in order of preference. JAMS 17 Rules 15(b) & (c). The parties also may challenge any particular 18 arbitrator for cause. JAMS Rule 15(i); see also McManus v. CIBC 19 World Mkts. Corp., 109 Cal. App. 4th 76, 94-95 (2d Dist. 2003) 20 (holding that an arbitration provision was not unconscionable 21 because the rules allowed each party one peremptory challenge and an unlimited number of challenges for cause). Finally, the 22 23 arbitrators and parties have a duty to disclose any circumstances 24 that could give rise to doubt of the arbitrator's impartiality or 25 independence. JAMS Rule 15(h). Given these procedural 26 protections, it is unlikely that a JAMS arbitrator would be 27 biased towards any party.

28

Accordingly, the arbitration agreement is not

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substantively unconscionable for the failure to provide for a
 neutral arbitrator.

3 iii. PAGA Waiver The California Supreme Court has held that where "an 4 5 employment agreement compels the waiver of representative claims 6 under the PAGA, it is contrary to public policy and unenforceable 7 as a matter of state law." Iskanian v. CLS Transp. L.A., LLC, 59 Cal. 4th 348, 384 (2014). Plaintiff contends that Section 2.4 of 8 9 the arbitration agreement waives all representative claims, 10 including those under the PAGA. It is noteworthy, however, that 11 plaintiff has not alleged any PAGA claim in this case. 12 Accordingly, even if the agreement were read to compel waiver of 13 PAGA claims, it would have no effect on this case. See Limon v. 14 ABM Indus. Groups, LLC, No. 3:18-CV-00701, 2018 WL 3629369, at *6 15 n.3 (S.D. Cal. July 31, 2018) (refusing to examine the 16 substantive unconscionability of a PAGA waiver where plaintiff 17 did not allege a PAGA claim.). Nevertheless, for the reasons 18 discussed below the court does not read Section 2.4 to compel 19 arbitration of PAGA claims. That provision does not mention the 20 PAGA and only waives representative claims "[t]o the fullest 21 extent permitted by law." (Arbitration Agreement § 2.4.)

To the extent that Section 2.4 waives plaintiff's right to bring PAGA claims, the Ninth Circuit has held that such a waiver does not necessarily weigh in favor of a finding of substantive unconscionability, because state court rules to the contrary may be inconsistent with the purposes of the FAA. <u>Poublon</u>, 846 F.3d at at 1264 (citing <u>Concepcion</u>, 563 U.S. at 344); <u>see also Sonic-Calabasas A, Inc. v. Moreno</u>, 51 Cal.4th 659,

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1 686-87, judgment vacated on other grounds, 565 U.S. 973 (2011)
2 ("Contracts can be contrary to public policy but not
3 unconscionable and vice versa." (internal citations omitted)).

Even if the provision does weigh in favor of a finding 4 5 of substantive unconscionability, the court will construe the waiver of representative claims to be limited to non-PAGA claims. 6 7 See Cal. Civ. Code § 1670.5(a) ("If the court as a matter of law finds the contract or any clause of the contract to have been 8 unconscionable at the time it was made the court . . . may so 9 10 limit the application of any unconscionable clause as to avoid 11 any unconscionable result."). Consequently, if plaintiff alleged any PAGA claims, this court could allow those claims to proceed. 12

13 Such an interpretation of the waiver would not result 14 in a refusal to enforce the entire agreement because the court 15 can only do so if plaintiff shows that the agreement is 16 "'permeated' by unconscionability." Armendariz, 24 Cal. 4th at 17 122 (citing Cal. Civ. Code § 1670.5, Legis. Comm. Comments n.2). 18 Plaintiff has not satisfied this showing because "[t]his clause 19 can be limited without affecting the remainder of the agreement." Poublon, 846 F.3d at 1273 (citing Iskanian, 59 Cal. 4th at 391). 20 21 Section 4.3 of the arbitration agreement states that any finding 22 that a provision of the agreement is unenforceable shall not 23 affect the enforceability of the remaining parts of the 24 agreement. This provision "makes clear that the parties intended 25 for any invalid portion of the agreement to be restricted." Id. 26 at 1274.

Accordingly, any PAGA waiver would not render the wholeagreement substantively unconscionable.

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1	C. Applicability of the Arbitration Agreement	
2	Plaintiff does not argue that, if the arbitration	
3	agreement is valid, it would not apply to any of his claims	
4	against Staffmark Investment or Staffmark Holdings. Instead,	
5	plaintiff argues that the arbitration agreement is not applicable	
6	to his claims against defendants Owens & Minor and Cline because	
7	they are non-signatories to the arbitration agreement.	
8	1. Application to Non-Signatories	
9	Non-signatories to an arbitration agreement may compel	
10	arbitration if relevant state contract law allows the litigant to	
11	enforce the agreement. Kramer v. Toyota Motor Corp., 705 F.3d	
12	1122, 1128 (9th Cir. 2013) (citing <u>Arthur Andersen LLP v.</u>	
13	Carlisle, 556 U.S. 624, 632 (2009)). Therefore, California	
14	contract law determines whether Owens & Minor and Cline, as non-	
15	signatories, are entitled to arbitration. <u>See</u> <u>id.</u>	
16	The non-signatory defendants rely on theories of	
17	equitable estoppel, agency, and third-party beneficiary to argue	
18	that they can enforce the arbitration agreement against	
19	plaintiff.	
20	a. <u>Equitable Estoppel</u>	
21	Where a non-signatory seeks to enforce an arbitration	
22	provision, equitable estoppel applies in two circumstances: (1)	
23	when a signatory must rely on the terms of the written agreement	
24	in asserting its claims against the non-signatory or the claims	
25	are intimately founded in and intertwined with the underlying	
26	contract; and (2) when the signatory alleges substantially	
27	interdependent and concerted misconduct by the non-signatory and	
28	a signatory, and the allegations of interdependent misconduct are	
	18	

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intimately connected with the obligations of the underlying agreement. <u>Id.</u> at 1128-29 (citing <u>Goldman v. KPMG, LLP</u>, 173 Cal. App. 4th 209, 219-21 (2d Dist. 2009)). "Equitable estoppel precludes a party from claiming the benefits of a contract while simultaneously attempting to avoid the burdens that contract imposes." <u>Comer v. Micor, Inc.</u>, 436 F.3d 1098, 1101 (9th Cir. 2006) (internal guotation marks and citations omitted).

The first circumstance is inapplicable because 8 plaintiff's claims are not intimately founded in or intertwined 9 10 with the contract he signed with Staffmark Investment. 11 Plaintiff's claims rely on statutory anti-discrimination law which is separate from the contract itself. See In re Henson, 12 13 869 F.3d 1052, 1060 (9th Cir. 2017) ("Equitable estoppel is 14 inapplicable where a plaintiff's allegations reveal no claim of 15 any violation of any duty, obligation, term or condition imposed 16 by the [agreement containing the arbitration clause]." (internal 17 quotation marks and citations omitted)). The resolution of 18 plaintiff's claims against the non-signatories does not require 19 any examination of the provisions of the arbitration agreement. See Mundi v. Union Sec. Life Ins. Co., 555 F.3d 1042, 1047 (9th 20 21 Cir. 2009).

Defendants rely on what appears to be an outlier decision by the Fourth District of the California Courts of Appeal in <u>Garcia v. Pexco, LLC</u>, 11 Cal. App. 5th 782 (4th Dist. 2017) for the proposition that statutory claims can arise out of a contract and support a theory of equitable estoppel. <u>Id.</u> at 786-87. The <u>Garcia</u> court held that a non-signatory defendant could enforce an arbitration agreement an employee signed with a

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staffing agency. <u>Id.</u> In that case, the court noted that all the employee's claims against the non-signatory employer were rooted in his employment relationship with the staffing agency, so the non-signatory defendant could invoke the arbitration provision from the plaintiff's contract with the staffing agency. <u>Id.</u> at 787-88.

7 Defendants' reliance on Garcia is misplaced. That court's interpretation of the 'intimately intertwined with the 8 9 contract' prong appears to be contrary to established law and has 10 not been adopted by the California Supreme Court. See In re 11 Henson, 869 F.3d at 1061 (holding that equitable estoppel does not apply where a plaintiff's allegations do not rely on the 12 13 contract containing the arbitration provision or attempt to seek 14 any benefit from its terms); accord Johnson v. Barlow, Civ. No. 15 06-1150 WBS GG, 2007 WL 1723617, at *3 (E.D. Cal. June 11, 2007) 16 (noting that when the Ninth Circuit has predicted how the 17 California Supreme Court would rule on an issue, and "barring a 18 clear holding to the contrary by California's highest court, it 19 is not this court's prerogative to second guess that conclusion," notwithstanding a conflicting California Court of Appeal 20 21 decision) (citing Dimidowich v. Bell & Howell, 803 F.2d 1473, 22 1482 (9th Cir. 1986)).

Moreover, this understanding of equitable estoppel is inconsistent with the purpose of the doctrine. Plaintiff has not availed himself of any benefits of his contract with Staffmark Investment by filing this suit against the non-signatories, so he is not evading any burdens the agreement might otherwise impose. <u>See Comer</u>, 436 F.3d at 1101; <u>see also Kramer</u>, 705 F.3d at 1133

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1 ("The 'linchpin' for equitable estoppel is fairness.").
2 Gesturing to plaintiff's employment relationship with the
3 staffing agency fails to make the analysis specific to
4 plaintiff's benefits or burdens under the relevant contract.

5 Defendants also argue that they have satisfied the 6 'interdependent misconduct' prong of equitable estoppel, because 7 plaintiff supposedly fails to distinguish between defendants in 8 his allegations. Defendants again rely on <u>Garcia</u> where the 9 employee's allegations did not distinguish between the signatory 10 and non-signatory defendant in any way. 11 Cal. App. 5th at 787.

11 Unlike in Garcia, however, plaintiff relies on 12 different facts for different defendants. For example, plaintiff 13 alleges that Cline, his supervisor, repeatedly subjected him to "inappropriate and unwelcome comments and conduct based on his 14 15 race." (FAC ¶ 18.) Against Owens & Minor, plaintiff contends 16 that it discriminated and retaliated against him by refusing to 17 hire him based on his race and by failing to investigate his 18 complaints of racial discrimination. (FAC ¶¶ 16-24.) Finally, 19 plaintiff alleges that Staffmark Investment discriminated and retaliated against him by failing to give him other work after he 20 21 refused to work at Owens & Minor. (FAC \P 25). Even though 22 plaintiff alleges the same causes of action against Owens & Minor 23 as he does against Staffmark Investment, plaintiff has a distinct 24 factual basis for each claim as to each defendant. Moreover, any 25 allegations of collusion between these parties are not 26 "inextricably bound up with the obligations imposed by the 27 agreement containing the arbitration clause." Kramer, 705 F.3d 28 at 1133 (citing Goldman, 173 Cal. App. 4th at 219).

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Accordingly, equitable estoppel does not apply and plaintiff does not have to arbitrate his claims with defendants Owens & Minor and Cline under this theory.

b. Agency

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5 Agency is a fiduciary relationship between a principal 6 and an agent. Am. Airlines, Inc. v. Mawhinney, No. 16-56638, 7 2018 WL 4609254, at *8, --- F.3d ---- (9th Cir. Sept. 26, 2018) (citations omitted). "To establish an agency relationship, 8 9 '[t]he principal must in some manner indicate that the agent is 10 to act for him, and the agent must act or agree to act on his 11 behalf and subject to his control.'" Id. (quoting Edwards v. Freeman, 34 Cal. 2d 589, 592 (1949); Secci v. United Indep. Taxi 12 13 Drivers, Inc., 8 Cal. App. 5th 846, 855 (2d Dist. 2017)).

14 Nothing in defendants' moving papers suggests that Owens & Minor and Cline agreed to act as Staffmark Investment's 15 16 agent or vice versa for the purposes of the alleged misconduct. 17 Instead, defendants' agency theory relies on plaintiff's supposed 18 failure in distinguishing between defendants in his complaint. 19 The court already addressed this argument, which is more appropriately classified as a theory of equitable estoppel. 20 21 Nevertheless, plaintiff's complaint does not support an agency 22 theory.⁵ Even though plaintiff claims that Staffmark Investment

5 Defendants argue that plaintiff's complaint properly 24 alleges an agency relationship as to all defendants. (See FAC ¶ 9.) However, complaints in actions against multiple defendants 25 commonly include conclusory allegations that the defendants were each other's agents. Barsegian v. Kessler & Kessler, 215 Cal. 26 App. 4th 446, 451 (2d Dist. 2013). "If [defendants] were correct that such allegations were sufficient to establish an agency 27 relationship for the purpose of compelling arbitration, 'in every 28 multi-defendant case in which the complaint contained such

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1 retaliated against him because he refused to return to work at 2 Owens & Minor, plaintiff does not allege that the retaliation 3 occurred because Owens & Minor directed Staffmark Investment to 4 act in such a way.

5 Accordingly, Owens & Minor and Cline are not entitled 6 to enforce the arbitration provision against plaintiff under any 7 agency theory.

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c. Third-Party Beneficiary

In California, arbitration agreements may be enforced 9 10 by non-signatories where the non-signatory is a third-party 11 beneficiary of the agreement. Nguyen v. Tran, 157 Cal. App. 4th 12 1032, 1036 (4th Dist. 2007). The non-signatory bears the burden 13 of proving that it is a third-party beneficiary. Murphy v. 14 DirecTV, Inc., 724 F.3d 1218, 1233 (9th Cir. 2013). A third 15 party may only assert rights under a contract if the parties to 16 the agreement intended the contract to benefit the third party. 17 Id. (citing Hess v. Ford Motor Co., 27 Cal. 4th 516, 524 (2002)). 18 "Intent is to be inferred, if possible, solely from the language of the written contract." The H.N. & Frances C. Berger Found. v. 19 Perez, 218 Cal. App. 4th 37, 44 (4th Dist. 2013) (internal 20 21 quotation marks and citations omitted).

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At oral argument, counsel for Owens & Minor and Cline

boilerplate allegations of mutual agency, as long as one defendant had entered into an arbitration agreement with the plaintiff, every defendant would be able to compel arbitration, regardless of how tenuous or nonexistent the connections among the defendants might actually be.'" <u>Mohamed v. Uber Techs., Inc.</u>, 848 F.3d 1201, 1214-15 (9th Cir. 2016) (quoting <u>Barsegian</u>, 215 Cal. App. 4th at 451). Accordingly, the allegation of an agency relationship in plaintiff's complaint is not a sufficient ground on which to compel arbitration. Id. at 1215.

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argued that the non-signatory defendants are intended 1 beneficiaries of plaintiff's arbitration agreement with Staffmark 2 3 Investment and Staffmark Holdings. All defendants argue that the arbitration agreement would be meaningless if it did not cover 4 5 claims against Staffmark Investment's customers like Owens & Minor, because Staffmark Investment almost exclusively sends its 6 7 employees to work at its customers' facilities. Defendants rely on language in the arbitration agreement providing that it covers 8 9 "any Employment Claims the Employee may have against the 10 Company's officers, directors, employees, agents or any of the 11 Company's affiliated or related entities."6 (Arbitration Agreement § 2.2.) 12

13 The relevant provision of the arbitration agreement does not specifically list claims against Staffmark Investment's 14 15 customers. Even though the non-signatory defendants contend that 16 they are "affiliated or related entities," courts often apply the 17 canon of noscitur a sociis, "which counsels that a word is given 18 more precise content by the neighboring words with which it is 19 associated." United States v. Williams, 553 U.S. 285, 294 (2008); see also WPP Luxembourg Gamma Three Sarl v. Spot Runner, 20 21 Inc., 655 F.3d 1039, 1051 n.3 (9th Cir. 2011) (using noscitur a 22 sociis to interpret a provision of a contract governed by 23 California law). Courts rely on this principle "to avoid 24 ascribing to one word a meaning so broad that it is inconsistent 25 with its accompanying words." Gustafson v. Alloyd Co., 513 U.S. 26 561, 575 (1995). The more specific terms immediately preceding

⁶ As defined in the arbitration agreement, the Company is 28 Staffmark Holdings and its subsidiaries.

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1 "affiliated or related entities" cover those who act on the 2 Company's behalf. As Staffmark Investment's customers, the non-3 signatory defendants do not act on the Company's behalf. No 4 party has put forth evidence establishing that the non-signatory 5 defendants took any actions at the behest of the Company.

6 Moreover, the arbitration agreement reserves the right 7 to initiate arbitration only for the parties to the arbitration agreement. (Arbitration Agreement § 3.2.) There is no 8 indication that Staffmark Investment's customers or other non-9 10 signatories may initiate arbitration against any of the 11 signatories to the agreement under this section of the agreement. 12 Given the fact that the Staffmark defendants drafted the 13 arbitration agreement, they could have clearly written this 14 agreement to provide the non-signatories with this benefit. See 15 Murphy, 724 F.3d at 1234 (holding that ambiguities can be 16 construed against the drafting party where the arbitration 17 agreement could have easily been worded more clearly to provide 18 for a third-party beneficiary). If Staffmark Investment almost 19 exclusively sends its employees to work for its customers, it 20 certainly could have foreseen that its employees may have claims 21 against its customers and worded its standard arbitration 22 agreement accordingly.

Accordingly, Owens & Minor and Cline cannot enforce the arbitration provision as third-party beneficiaries.

D. Relief

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This court finds that plaintiff must arbitrate all claims against Staffmark Investment and Staffmark Holdings. While the arbitration agreement may be procedurally

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unconscionable, it is not so substantively unconscionable as to render the entire agreement unenforceable. <u>See Sanchez</u>, 61 Cal. 4th at 910; <u>Poublon</u>, 846 F.3d at 1274. The agreement is not enforceable, however, as to any of plaintiff's claims against Owens & Minor and Cline.

Consistent with the "preeminent concern of Congress" in 6 7 wanting to enforce private agreements, this court will enforce the arbitration agreement as to the Staffmark defendants "even if 8 the result is 'piecemeal' litigation."7 See Dean Witter 9 10 Reynolds, 470 U.S. at 221. Given this conclusion, 9 U.S.C. § 3 11 requires this court "to stay litigation of arbitral claims pending arbitration of those claims in accordance with the terms 12 13 of the agreement." Concepcion, 563 U.S. at 344. Due to concerns 14 of judicial economy and as a matter of this court's discretion in 15 controlling its docket, proceedings will be stayed as to all defendants pending the outcome of plaintiff's arbitration with 16 17 Staffmark Investment and Staffmark Holdings. See Moses H. Cone 18 Mem'l Hosp. v. Mercury Constr. Corp., 460 U.S. 1, 21 n.23 (1983) 19 ("In some cases, of course, it may be advisable to stay litigation among the non-arbitrating parties pending the outcome 20 of the arbitration. That decision is one left to the district 21 22 court (or to the state trial court under applicable state 23 procedural rules) as a matter of its discretion to control its

Although all the parties seem to prefer that the claims against all defendants proceed together, this court cannot legally compel plaintiff to arbitrate his claims with the nonsignatory defendants. Nothing in this Order, however, precludes the parties from stipulating to submit plaintiff's claims against Owens & Minor and Cline to arbitration along with his claims against Staffmark Investment and Staffmark Holdings.

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1	docket.").
2	IT IS THEREFORE ORDERED that plaintiff's Motion to
3	Remand (Docket No. 16) be, and the same hereby is, DENIED.
4	IT IS FURTHER ORDERED that defendants' Motion to Compel
5	Arbitration (Docket No. 12) be, and the same hereby is, GRANTED
6	with respect to plaintiff's claims against defendants Staffmark
7	Investment, LLC and Staffmark Holdings, Inc. and DENIED with
8	respect to plaintiff's claims against defendants Owens & Minor
9	Distribution, Inc. and John Cline. All proceedings will be
10	STAYED pending the outcome of arbitration.
11	Dated: October 30, 2018 Million & Ahabter
12	WILLIAM B. SHUBB
13	UNITED STATES DISTRICT JUDGE
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